

Management team



Mahmoud Abdulhadi

Executive Director, Chief Executive Offer, UBS Saudi Arabia and Head of UBS Saudi Arabia Investment Bank

Mahmoud is responsible for the UBS Saudi Arabia office in his capacity as Chief Executive Officer in addition to his role as Head of Investment Banking.

Mahmoud joined UBS in January 2003 in London, within Equity Operations working on a variety of projects linked to the UBS Equities business. In 2005, Mahmoud moved to the UBS Investment Banking division in London and worked on a variety of transactions, including advising the Saudi Government on its railway privatization and expansion, structuring and financing of Istithmar's US\$2.0 billion investment to acquire a 2.4% stake in Time Warner; TECOM Investments' acquisition of a 60% stake of Maltacom plc and Cable and Wireless' disposal of its 20% stake in Batelco.

Mahmoud relocated to the UBS Dubai office in February 2007, and worked on several transactions, including International Petroleum Investment Company's (IPIC) 20% strategic investments in Cosmo Oil; the US \$400 million IPO of DEPA on the Nasdaq Dubai and Zain's (MTC Group) acquisition of mobile licences in Saudi Arabia and Iraq.

Mahmoud assumed the role of Head of Investment Banking for UBS Saudi Arabia in 2009, where he advised on a number of cross border acquisition situations including Saudi Agricultural and Livestock Investment Company's ("SALIC") US\$ 187 million investment to acquire a 19.95% stake in Minerva SA. Mahmoud assumed the role of the Chief Executive officer alongside his Investment Banking role in 2012.

Mahmoud is a Saudi national, and holds a Master's Degree in Manufacturing Engineering and Management from the University of Warwick.



Wael Al-Rasheed

Head of Compliance & Operational Risk Control and Money Laundering Reporting Officer

Wael Al-Rasheed holds an MBA from the University of Liverpool, United Kingdom. He is an experienced professional with over 23 years of solid experience in the Finance industry, 12+ years of which have been in the Audit & Financial Controls fields. Mr. Al-Rasheed is a holder of CMA (Certified Management Accountant-IMA USA), CAMS (Certified Anti-Money Laundering Specialist-ACAMS USA), CFE (Certified Fraud Examiner-ACFE USA) and CSCA (Certified in Strategy and Competitive Analysis-IMA USA) certifications.



Fady Fakhoury

Head Business Risk Organization

Mr Fakhoury has a Master's Degree in Business Administration (M.B.A.) from the Ecole des Hautes Etudes Commerciales (H.E.C.) in Canada. Mr Fakhoury has nine years of experience working in the field of Risk and Finance Management in entities licensed by the Capital Market Authority in Saudi Arabia.

Norah Binyousef

Client Advisor, Wealth Management

Norah joined UBS Saudi Arabia in September 2016. She has over 10 years' experience in the financial sector.

Before joining UBS Norah worked for 6 years at JPMorgan in Geneva, Switzerland, as a Wealth Management Relationship Manager covering clients in Saudi Arabia and Kuwait. Previously, she also worked for more than 4 years with Saudi Hollandi Bank in Riyadh, Saudi Arabia, as an Islamic Banking Product Manager.

Norah holds a Bachelor's Degree in Business Administration from King Saud University.

May Saleh AlRajeh,

Finance Manager

May AlRajeh joined UBS Saudi Arabia in April 2018 and her role includes regulatory, management and tax reporting.

Prior to joining UBS, May was the Financial Controller at Morgan Stanley Saudi Arabia. She started her career with Almarai and Airbus Defence & Space over 6 years ago in finance department.

May holds a Master degree with an International Accounting & Finance major from University of Liverpool. She also holds Bachelor of Administrative Science majoring in Accounting from King Saud University, Riyadh, Saudi Arabia.



Shukri Al-Sakka

Client Advisor, Wealth Management

With more than 15 years of experience in Investment Advisory and Wealth management.

His previous experience covers Multifamily Offices, Asset Management companies and other international private banks, including Credit Suisse and BSI. Shukri is an alumni of Riyadh Schools in Riyadh. He also holds a graduate degree in Political Economy from Carleton University, Canada.